



Capabilities Statement

Overview

We create workspaces that elevate people.

We are Vari®, creators of the VariDesk®, but we offer so much more than that. We're a workspace innovation company offering a complete line of flexible office furniture, including sit-stand desks, tables, seating, accessories, and moveable partitions. Our solutions flex as your agency grows and changes, so it's easy to make adjustments to your workspace. Not only do we help institutions maximize their space at an efficient price, our products help improve employee collaboration, productivity, and well-being. Plus, whether your teams are at home or in the office, we have what you need to create safe workspaces anywhere.



Category 337214

Company Data

NAICS **337214**

CAGE CODE

887M6

UEI

X1CDDSUW62C7

FED TAX ID 83-2493517

NAICS Codes

337214

Office Furniture (Except Wood) Manufacturing

337127

Institutional Furniture Manufacturing

33721

Office Furniture (Including Fixtures) Manufacturing

337215

Showcase, Partition, Shelving and Locker Manufacturing

339999

All Other Miscellaneous Manufacturing

335122

Commercial Industrial and Institutional Electric Lighting Fixture Manufacturing

PCS Code

Primary PSC. 7110, Office Furniture

Vari Capabilities Statement

Core Competencies

Services

- In-House Design/Space Planning
- Free Deliverv*
- Professional Installation
- Project Management
- Single Point of Contact
- Transparent Pricing
- Federal Discount
- World-Class Customer Service
- Global Shipping Available

Products

- Sit-Stand Converters
- Standing Mats
- Desks and Tables
- Monitor Arms
- · Lighting and Power
- Seating
- Storage
- Modular Walls
- Cubicles



Differentiators

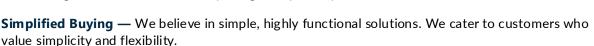
Speed to Occupancy — We can operate on a timeline of 28 business days from first call to fully installed on most projects. This eliminates the 6–10-week lead times of traditional furniture dealers.



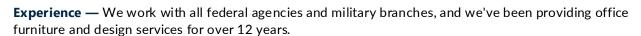
Flexible Workspaces — Our solutions are designed to assemble and reconfigure easily to accommodate changing needs in the workspace.

Complimentary Services — Our customers receive space planning, delivery, and installation from one point of contact.

Transparent Pricing — Because we act as our own distribution, we eliminate complex industry discounting methods and create full pricing transparency to the customer.



Consistent Experience — As a national network, our customers will always be working with the same company with the same selling practices.







Our Clients Include

- United States Department of Defense
- Department of Justice
- Department of Veteran's Affairs
- Department of Interior
- National Aeronautical Space Administration
- National Security Agency

^{*} Free delivery in the contiguous US. See vari.com/shipping-policy.html for more details. | Availability subject to change.

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