



vari.®

Capabilities Statement

Overview

We create workspaces that elevate people.

We are Vari®, creators of the VariDesk®, but we offer so much more than that. We're a workspace innovation company offering a complete line of flexible office furniture, including sit-stand desks, tables, seating, accessories, and moveable partitions. Our solutions flex as your agency grows and changes, so it's easy to make adjustments to your workspace. Not only do we help institutions maximize their space at an efficient price, our products help improve employee collaboration, productivity, and well-being. Plus, whether your teams are at home or in the office, we have what you need to create safe workspaces anywhere.



Contract Holder

Contract GS-27F-007GA

Category 337214

Company Data

NAICS **337214**

CAGE CODE

887M6

UEI

X1CDDSUW62C7

FED TAX ID **83-2493517**

NAICS Codes

337214

Office Furniture (Except Wood) Manufacturing

337127

Institutional Furniture Manufacturing

33721

Office Furniture (Including Fixtures)
Manufacturing

337215

Showcase, Partition, Shelving and
Locker Manufacturing

339999

All Other Miscellaneous Manufacturing

335122

Commercial Industrial and Institutional Electric
Lighting Fixture Manufacturing

PCS Code

Primary PSC. 7110, Office Furniture

Visit vari.com or call (855) 641-9845 to speak to a Federal Government Specialist.

vari[®] Capabilities Statement

Core Competencies

Services

- In-House Design/Space Planning
- Free Delivery*
- Professional Installation
- Project Management
- Single Point of Contact
- Transparent Pricing
- Federal Discount
- World-Class Customer Service
- Global Shipping Available

Products

- Sit-Stand Converters
- Standing Mats
- Desks and Tables
- Monitor Arms
- Lighting and Power
- Seating
- Storage
- Modular Walls
- Cubicles



Differentiators

Speed to Occupancy — We can operate on a timeline of 28 business days from first call to fully installed on most projects. This eliminates the 6–10-week lead times of traditional furniture dealers.

Flexible Workspaces — Our solutions are designed to assemble and reconfigure easily to accommodate changing needs in the workspace.

Complimentary Services — Our customers receive space planning, delivery, and installation from one point of contact.

Transparent Pricing — Because we act as our own distribution, we eliminate complex industry discounting methods and create full pricing transparency to the customer.

Simplified Buying — We believe in simple, highly functional solutions. We cater to customers who value simplicity and flexibility.

Consistent Experience — As a national network, our customers will always be working with the same company with the same selling practices.

Experience — We work with all federal agencies and military branches, and we've been providing office furniture and design services for over 12 years.



Our Clients Include

- United States Department of Defense
- Department of Veteran's Affairs
- National Aeronautical Space Administration
- Department of Justice
- Department of Interior
- National Security Agency

* Free delivery in the contiguous US. See vari.com/shipping-policy.html for more details. | Availability subject to change.
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